

# Largest Software Developers

Ranked by NE employees  
Ties ranked by total employees

RANK	COMPANY	2008 REVENUES	NE EMPLOYEES	TOTAL EMPLOYEES NE ENGINEERS	SOFTWARE APPLICATIONS	CEO TITLE
1	<b>IBM Corp.</b> 550 King St., Littleton, MA 01460 www.ibm.com	\$103,600,000,000	11,507	398,455 3,567	Information and data management	Samuel J. Palmisano Chairman/President/CEO
2	<b>EMC Corp.</b> 176 South St., Hopkinton, MA 01748 508-435-1000 www.emc.com	\$14,880,000,000	9,000	40,000 2,200	Information infrastructure	Joseph Tucci Chairman/President/CEO
3	<b>MEDITECH</b> MEDITECH Cir., Westwood, MA 02090 781-821-3000 www.meditech.com	\$397,000,000	2,700	2,700 683	Healthcare software solutions	A. Neil Pappalardo Chairman/CEO
4	<b>Iron Mountain</b> 745 Atlantic Ave., Boston, MA 02111 617-535-4766 www.ironmountain.com	\$3,050,000,000	1,512	21,550 178	Records management, data protection, and information destruction solutions	Bob Brennan President/CEO
5	<b>Kronos Inc.</b> 297 Billerica Rd., Chelmsford, MA 01824 978-250-9800 www.kronos.com	\$715,535,896	1,200	3,300 332	Workforce management software	Aron Ain CEO
6	<b>CA Inc.</b> 100 Staples Dr., Framingham, MA 01702 800-225-5224 www.ca.com	\$4,277,000,000	1,066	13,368 350	Software management solutions	John Swaison CEO
7	<b>Microsoft Corp.</b> One Memorial Dr., Cambridge, MA 02142 857-453-6000 www.microsoftcambridge.com	\$60,400,000,000	1,000	91,000 220	Solutions that help people and businesses realize their full potential	Steve Ballmer CEO
8	<b>PTC</b> 140 Kendrick St., Needham, MA 02494 781-370-5000 www.ptc.com	\$1,075,000,000	916	5,319 244	Product lifecycle management solutions	C. Richard Harrison Chairman/CEO
9	<b>Nuance Communications Inc.</b> One Wayside Rd., Burlington, MA 01803 781-565-5000 www.nuance.com	\$920,000,000	782	5,800 226	Speech recognition software	Paul Ricci Chairman/CEO
10	<b>Science Applications International Corp.</b> 28 Jacome Way, Middletown, RI 02842 401-849-8900 www.saic.com	\$10,100,000,000	685	45,000 DNR	Scientific, engineering and technology applications	Ken Dahlberg Chairman/CEO
11	<b>Progress Software</b> 14 Oak Park Dr., Bedford, MA 01730 781-280-4995 www.progress.com	\$518,300,000	643	1,861 123	Application infrastructure software	Richard D. Reidy President/CEO
12	<b>Open Solutions Inc.</b> 455 Winding Brook Dr., Glastonbury, CT 06033 860-652-3155 www.opensolutions.com	\$431,418,000	513	1,835 32	Mission-critical technology and services for financial institutions	Louis Hernandez Jr. Chairman/CEO
13	<b>BBN Technologies</b> 10 Moulton St., Cambridge, MA 02138 617-873-8999 www.bbn.com	DNR	503	780 DNR	Technology solutions to solve real problems	Robert G. Elmer President/CEO
14	<b>Autodesk Inc.</b> 1560 Trapelo Rd., Waltham, MA 02451 781-839-5300 www.autodesk.com	\$2,320,000,000	450	7,000 120	2D and 3D design software	Carl Bass CEO
15	<b>Constant Contact</b> 1601 Trapelo Rd., #329, Waltham, MA 02451 781-472-8100 www.constantcontact.com	\$87,300,000	445	545 142	Online surveys, email marketing	Gail Goodman Chairman/President/CEO
16	<b>ITA Software Inc.</b> 141 Portland St., Cambridge, MA 02139 617-714-2100 www.itasoftware.com	DNR	441	462 157	IT solutions for the travel industry	Jeremy Wertheimer President/CEO
17	<b>SAP</b> 400 Technology Sq., Cambridge, MA 02139 617-495-0180 www.sap.com	\$16,063,000,000	426	51,536 84	Leading provider of business software	Leo Apotheker CEO
18	<b>Phase Forward Inc.</b> 77 Fourth Ave., Waltham, MA 02451 781-890-7878 www.phaseforward.com	\$170,200,000	415	869 72	Integrated data management solutions for clinical trials and drug safety	Bob Weiler Chairman/CEO
19	<b>Picis</b> 100 Quannapowitt Pkwy., Wakefield, MA 01880 781-557-3000 www.picis.com	\$120,000,000	400	650 32	High-acuity information solutions	Todd C. Cozzens CEO/Vice Chairman
20	<b>Tele Atlas</b> 11 Lafayette St., Lebanon, NH 03766 603-643-0330 www.teleatlas.com	DNR	380	1,600 55	Digital maps and location content	Bill Henry CEO

## The next 10

### DASSAULT SYSTEMES SOLIDWORKS CORP.

300 Baker Ave., Concord, MA 01742  
978-371-5011 www.solidworks.com  
No. of New England employees: 365

### CHARLES RIVER DEVELOPMENT

7 New England Exec. Park  
Burlington, MA 01803  
781-238-0099 www.crd.com  
No. of New England employees: 341

### EAGLE INVESTMENT SYSTEMS LLC

One Wells Ave., Newton, MA 02459  
617-219-0100 www.eagleinvsys.com  
No. of New England employees: 336

### ASPENTECH INC.

200 Wheeler Rd., Burlington, MA 01803  
781-221-6400 www.aspentech.com  
No. of New England employees: 330

### HARMONIX MUSIC SYSTEMS INC.

625 Massachusetts Ave.  
Cambridge, MA 02139  
617-491-6144 www.harmonixmusic.com  
No. of New England employees: 310

### CONVERGEX'S EZE CASTLE SOFTWARE

12 Farnsworth St., 6th Fl.  
Boston, MA 02210  
617-316-1100 www.bnyconvergenx.com  
No. of New England employees: 294

### UNICA CORP.

170 Tracer Ln., Waltham, MA 02451  
781-839-8000 www.unica.com  
No. of New England employees: 288

### BOTTOMLINE TECHNOLOGIES

325 Corporate Dr., Portsmouth, NH 03801  
603-436-0700 www.bottomline.com  
No. of New England employees: 275

### COGNEX CORP.

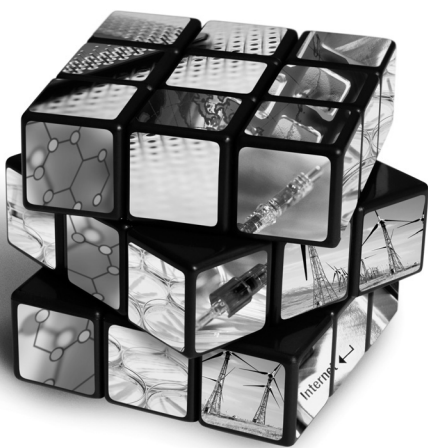
One Vision Dr., Natick, MA 01760  
508-650-3000 www.cognex.com  
No. of New England employees: 235

### ATG INC.

One Main St., Cambridge, MA 02142  
617-386-1000 www.atg.com  
No. of New England employees: 212

Source: MHT surveys

Companies that did not respond to survey requests are not included on this list.



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