

Largest Medical Device Firms

Ranked by 2007 Revenue
Ties ranked by New England Employees

RANK	COMPANY	NE EMPLOYEES TOTAL EMPLOYEES	2007 REVENUE	PRODUCTS	CEO TITLE
1	Philips Healthcare 3000 Minuteman Rd., Andover, MA 01810 978-659-3000 www.philips.com/healthcare	3,400 33,000	\$8,900,000,000	Imaging systems, clinical care systems, healthcare informatics/patient monitoring, home healthcare systems	Steve Rusckowski CEO
2	Boston Scientific Corp. One Boston Scientific Pl., Natick, MA 01760 508-650-8000 www.bostonscientific.com	DNR 25,000	\$8,400,000,000	Interventional cardiology, cardiac rhythm management, cardiovascular, endosurgery and neuromodulation	Jim Tobin President/CEO
3	Covidien 15 Hampshire St., Mansfield, MA 02048 508-261-8000 www.covidien.com	6,100 42,000	\$6,000,000,000	Medical devices/supplies, diagnostic imaging products, pharmaceuticals/ other healthcare products	Richard J. Meelia President/CEO
4	Smith & Nephew Endoscopy 150 Minuteman Rd., Andover, MA 01810 978-749-1000 www.smith-nephew.com	750 1,400	\$694,000,000	Devices for endoscopic procedures and joint repair	Mike Frazzette President
5	Hologic 35 Crosby Dr., Bedford, MA 01730 781-999-7300 www.hologic.com	1,262 3,500	\$628,854,000	Premium diagnostics, medical imaging systems and surgical products	Jack Cumming Chairman/CEO
6	Integra LifeSciences Corp. 22 Terry Ave., Burlington, MA 01803 781-272-1233 www.integra-ls.com	130 DNR	\$550,000,000	Surgical instruments and innovative devices	Stuart Essig CEO
7	Haemonetics Corp. 400 Wood Rd., Braintree, MA 02184 800-225-5242 www.haemonetics.com	643 1,875	\$516,440,000	Blood management solutions	Brad Nutter Chairman/CEO
8	Instrumentation Laboratory 101 Hartwell Ave., Lexington, MA 02421 800-955-9525 www.ilus.com	525 1,100	\$490,000,000	In-vitro diagnostic instruments, related reagents and controls	Josep Manent CEO Instrumentation Laboratory Worldwide
9	Plexus Corp. 4 Copeland Dr., Ayer, MA 01432 920-969-6312 www.plexus.com	175 7,950	\$369,000,000	Contract engineering/ manufacturing services to medical OEMs	Dean A. Foate President/CEO
10	ZOLL Medical Corp. 269 Mill Rd., Chelmsford, MA 01824 978-421-9655 www.zoll.com	762 1,421	\$309,500,000	Resuscitation products, software	Richard A. Packer Chairman/CEO
11	Analogic Corp. 8 Centennial Dr., Peabody, MA 01960 978-326-4000 www.analogic.com	1,095 1,640	\$289,549,000	Medical and security imaging equipment	Jim Green President/CEO
12	Nypro Inc. 101 Union St., Clinton, MA 01510 978-365-9721 www.nypro.com	900 18,000	\$226,500,000	Plastics products for healthcare, consumer/electronics and packaging markets	Ted Lapres President/CEO
13	Nova Biomedical Corp. 200 Prospect St., Waltham, MA 02453 781-894-0800 www.novabiomedical.com	607 723	\$160,000,000	Blood gas and electrolyte analyzers, glucose testing meters, analyzers for biotech environment	Francis C. Manganaro CEO
14	Candela Corp. 530 Boston Post Rd., Wayland, MA 01778 508-358-7637 www.candelalaser.com	160 235	\$143,800,000	Aesthetic laser solutions	Gerard E. Puorro President/CEO
15	Cynosure Inc. 5 Carlisle Rd., Westford, MA 01886 800-886-2966 www.cynosure.com	130 294	\$124,300,000	Light-based aesthetic and medical treatment systems	Michael Davin CEO
16	Creganna 450 Donald Lynch Blvd., Marlboro, MA 01752 508-658-7100 www.creganna.com	50 550	\$70,000,000	Delivery devices for minimally and less invasive therapies	Helen Ryan CEO
17	BIT Group 388 Munsing St., Ludlow, MA 01056 413-583-4388 www.group-bit.com	1 170	\$60,000,000	In-vitro diagnostics contract manufacturing/instrumentation	Marius Balger CEO
18	NxStage Medical Inc. 439 S. Union St., Lawrence, MA 01843 866-697-8243 www.nxstage.com	170 1,221	\$59,900,000	Systems for the treatment of end-stage renal disease and acute kidney failure	Jeffrey H. Burbank Founder/President/CEO
19	LeMaitre Vascular 63 Second Ave., Burlington, MA 01803 781-221-2266 www.lemaitre.com	99 204	\$41,446,000	Devices and implants for treatment of peripheral vascular disease	George W. LeMaitre CEO
20	STD Med 75 Mill St., Stoughton, MA 02072 781-828-4400 www.stdmed.com	230 230	\$30,000,000	Implantable medical devices and surgical instruments	Steven Tallarida President/CEO

The next 10

ICAD INC.

98 Spit Brook Rd., Suite 100
Nashua, NH 03062
603-882-5200
www.icadmed.com
2007 Revenue: \$26,612,412

BIONOSTICS INC.

7 Jackson Rd., Devens, MA 01434
978-772-7070
www.bionostics.com
2007 Revenue: \$23,000,000

RESONETICS LLC

4 Bud Way, Nashua, NH 03063
603-886-6772 www.resonetics.com
2007 Revenue: \$20,000,000

FOSTER CORP.

45 Ridge Rd., Putnam, CT 06260
860-928-4102
www.fostercomp.com
2007 Revenue: \$20,000,000

NMT MEDICAL INC.

27 Wormwood St.,
Boston, MA 02210
617-737-0930
www.nmtmedical.com
2007 Revenue: \$19,854,658

FILTRONA EXTRUSION INC.

764 S. Athol Rd., Athol, MA 01331
978-249-5343
www.filtronaextrusion.com
2007 Revenue: \$18,000,000

VERMONT COMPOSITES INC.

25 Performance Dr.
Bennington, VT 05201
802-442-9964
www.vtcomposites.com
2007 Revenue: \$12,000,000

HARVARD APPARATUS

84 October Hill Rd.,
Holliston, MA 01746
800-272-2775
www.harvardapparatus.com
2007 Revenue: \$10,000,000

DISANTO TECHNOLOGY INC.

10 Constitution Blvd. South
Shelton, CT 06484
203-712-1030 www.disanto.com
2007 Revenue: \$10,000,000

Source: BBJ/MHT research

Companies that did not respond to survey requests are not included on this list.



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- John Wiseman, Vice President Operations, Cummings Properties
MHT reader for 7 years

